

-  Legal Consultant
-  Business Developer
-  E-Contract Expert

RAMI HATATA

ACHIEVEMENTS

- Acted as legal key-player in incorporation of **SAR50m-value Equity** Crowdfunding Platform.
- Delivered **+\$15m** top-tier policies, T&C, and integral smart contracts.
- Acted for a major Saudi company in a **\$1.2b** infrastructure dispute against Saudi Aramco.
- Restructured Qatar (NAKILAT) **\$4.3b** national gas company
- handled all lawsuits pertaining to Doha Metro Mega Project amounting to **QAR20b**.

EDUCATION

Diploma in International Law 2013
University of Oxford, United Kingdom

LL.B. English Department 2013
Ain Shams University, Egypt

SKILLS

Business Development




Smart Contracts



Legal Research



Artificial Intelligence Integration



FinTech



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OVERVIEW

Rami is a highly talented legal counsel and business developer with profound expertise in Contract Law and Business Law. Hatata is also equipped with well-developed skills in research, entrepreneurship, business planning, data management, Artificial Intelligence, technology, legal translation, negotiation, and dispute resolution.

Adapting modern technological tools and enhanced by legal perception, Rami helps all businesses not only reach but exceed their goals. His experience helps layout a strategy that perfectly fits his clients.

EXPERIENCE

9 YEARS
of experience
YET ∞
POTENTIALS

Fusion of expertise in law and deep understanding of business needs is essential for the successful transition from strategy, plan, action, to long-term success.

Knowledge Pioneers Law Firm | Head of Business Development

Jul. 2019 – till now

Rami has been deeply involved in FinTech start-ups in KSA where he acted as a legal key-player in one of the first FinTech SAR50m Equity Crowdfunding Platforms (**Emkan Arabia**) and set up the legal infrastructure of a **SAR20m E-Commerce platform**. As for business sector, Rami incorporated over **SAR2.2b** joint ventures. Meanwhile, Rami has been delivering legal advice on highly and technically advanced **multi-million dollars** transactions in FinTech arena.

Rami also has taken on business development mission where he handles the law firm profile and quality assurance improvements.

EXPOSURE

Rami has gained experiences from many business capitals through many legal systems through thousands of legal and business transactions.

